

# Unicity North America

## 2010 TEAM BUILDER BONUS

### Objective

Encourage and reward team growth to the Presidential Sapphire rank

### Description of Bonuses

Team Builder Bonuses are earned as Franchisees build their total Organization Volume and confirm the volume the following month

Team Builder Bonus	Total Organizational Volume (OV) Required	Minimum OV Required- outside of largest leg*	Bonus Amount
1	3,000	1,200	\$ 500
2	5,000	2,000	\$ 1,000
3	7,500	3,000	\$ 1,500
4	10,000	4,000	\$ 2,000
5	15,000	6,000	\$ 2,000
6	20,000	8,000	\$ 2,000
7	25,000	10,000	\$ 2,500
8	30,000	12,000	\$ 2,500
9	40,000	16,000	\$ 3,000
10	50,000	20,000	\$ 3,000

\* Minimum volume needed outside the largest leg to meet leg balance requirement

<b>Total</b>	<b>\$ 20,000</b>
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### Qualification Requirements

To be eligible for a Team Builder Bonus, a Franchisee must achieve the following:

- 1) Personally sponsor at least three Franchisees frontline and help them achieve the rank of Associate or higher
- 2) Leg Balance – No more than 60% of qualifying OV may count from the largest leg
- 3) Bank and Release – Two options for bonus to be released:
  - a) Hold OV level the following month
  - b) Move up to the next Team Builder level
- 4) A Franchisee may earn each Bonus once
- 5) There is no time limit for achieving the Bonuses

### Payment Timing

Team Builder Bonus payments are made with the regular commission payments